

# Effectively manage the 3 Cs of Cybersecurity – Communication, Correction and Compliance

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# Agenda

- Intro to OpenText Cybersecurity
- 3 C's to Cybersecurity
  - Communication
  - Correction
  - Confirmation
- The 4<sup>th</sup> C: Coordination
- Q&A





# Introduction to OpenText Cybersecurity

# OpenText Cybersecurity

**800,000**  
Global Customers

**100+ million**  
Secured Endpoints

**100 billion**  
API Calls Per Month

**6+ Petabytes**  
Historical threat  
data

## What We Do

Threat intelligence

Endpoint Detection and Response (EDR)

Network Detection and Response (NDR)

Application Security Testing

Data Security

Identity and Access Management

Security Operations

Digital Investigations and Forensics

# Cybersecurity Software: Comprehensive Cybersecurity Coverage

## Identity and Access Management



## Endpoint and Email Security



## Backup, Recovery, and Archive



## Data Protection and Privacy



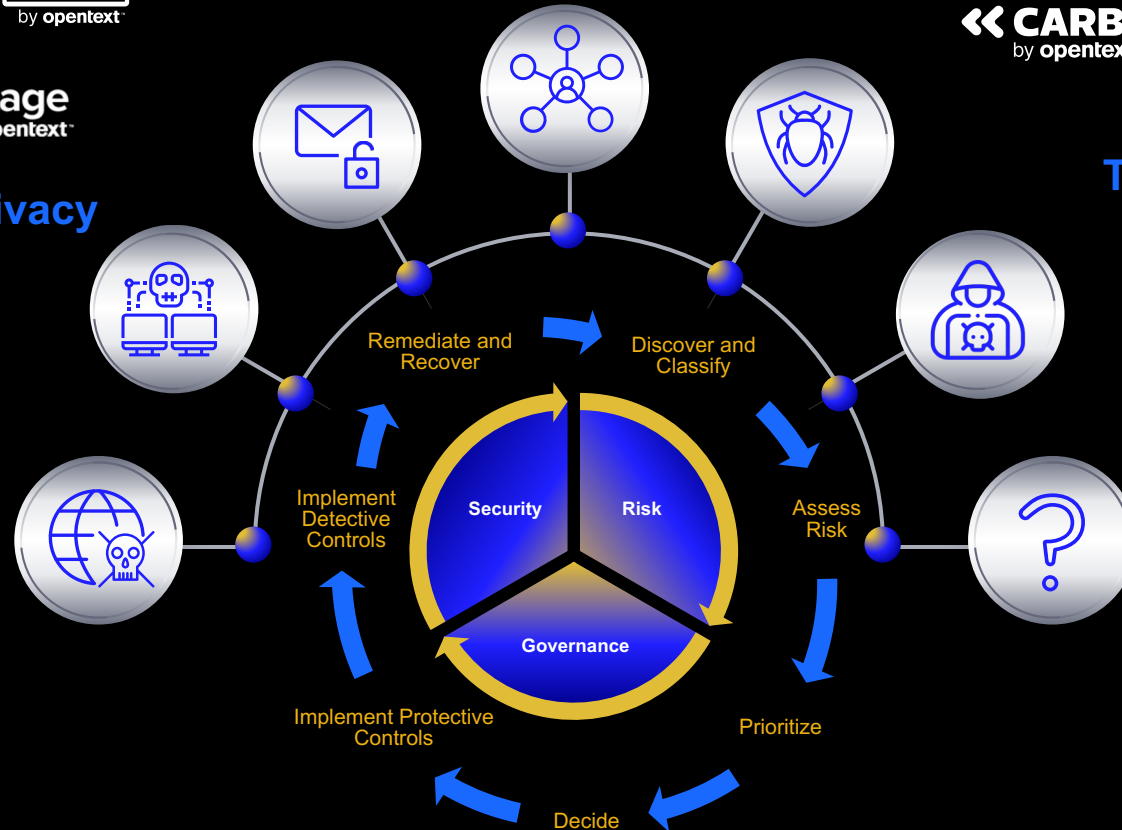
## Threat Detection & Response



## Application and API Security



## Digital Forensics and Investigations





# Communication

The background features a dynamic, abstract composition of glowing blue and cyan light trails that curve and swirl across the frame. Interspersed among these trails are various geometric shapes, including small squares and diamonds, some of which are slightly blurred, creating a sense of motion and depth. The overall color palette is dominated by deep blues and bright cyan, set against a dark, almost black background.

# Remote Work Concerns

## Market Challenge:

Cyber threats increasing

Increased data leakage via email

Lack of visibility is a top concern

**84% of IT leaders:** remote work makes data loss prevention (DLP) more challenging

Source: Tessian "State of DLP 2020" (includes US & UK)

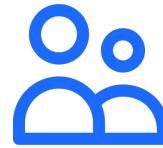
# Primary Use Case: Email Threat Protection

## What is the issue?



Email-borne threats including phishing, ransomware, BECs, malware, and unsolicited spam are on the rise

## Who does this affect?



Customers of all sizes in all industries

## Why?



Combats pesky/relentless attackers; improving capture rates and empowering analysts

## How?

ETP Multi-layer filtering

**Inbound and Outbound filtering**

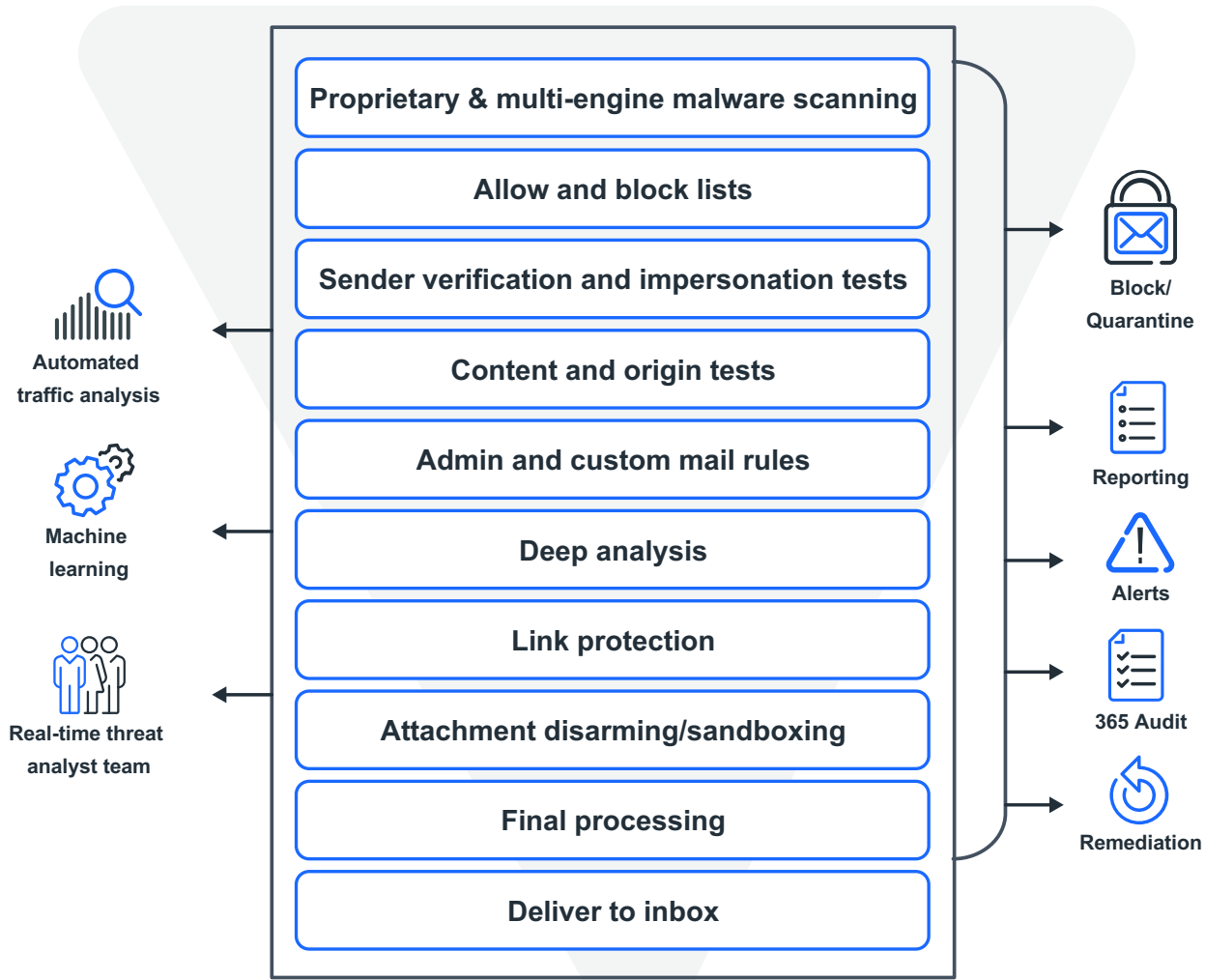
**Impersonation Protection**

**Link Rewriting with Time-of-Click Analysis**

**Attach Disarming/Sandboxing**



# Email Threat Protection – Filtering



## Key Differentiators

- Fast/Easy Implementation
- Simple to manage, support, and customize
- Includes key features in base offer other vendors charge more for
- Identity/Impersonation protection offers unlimited users/domains
- Link Protection performs time-of-click analysis, empowered by BCTI
- Attachment disarming avoids sandbox delays

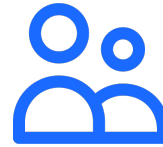
# Primary Use Case: Email Encryption

## What is the issue?



Sensitive or private data exchanged “clear text” and open to prying eyes; opportunistic TLS vulnerable to “man-in-the-middle” attacks

## Who does this affect?



Customers of all sizes in all industries, in particular those with regulatory requirements

## Why?



Encrypted communications offer regulatory compliance, non-repudiation, and reduced cyber-insurance premiums

## How?

“Transparent” encryption with patented Best Method of Delivery

World’s largest S/MIME key community

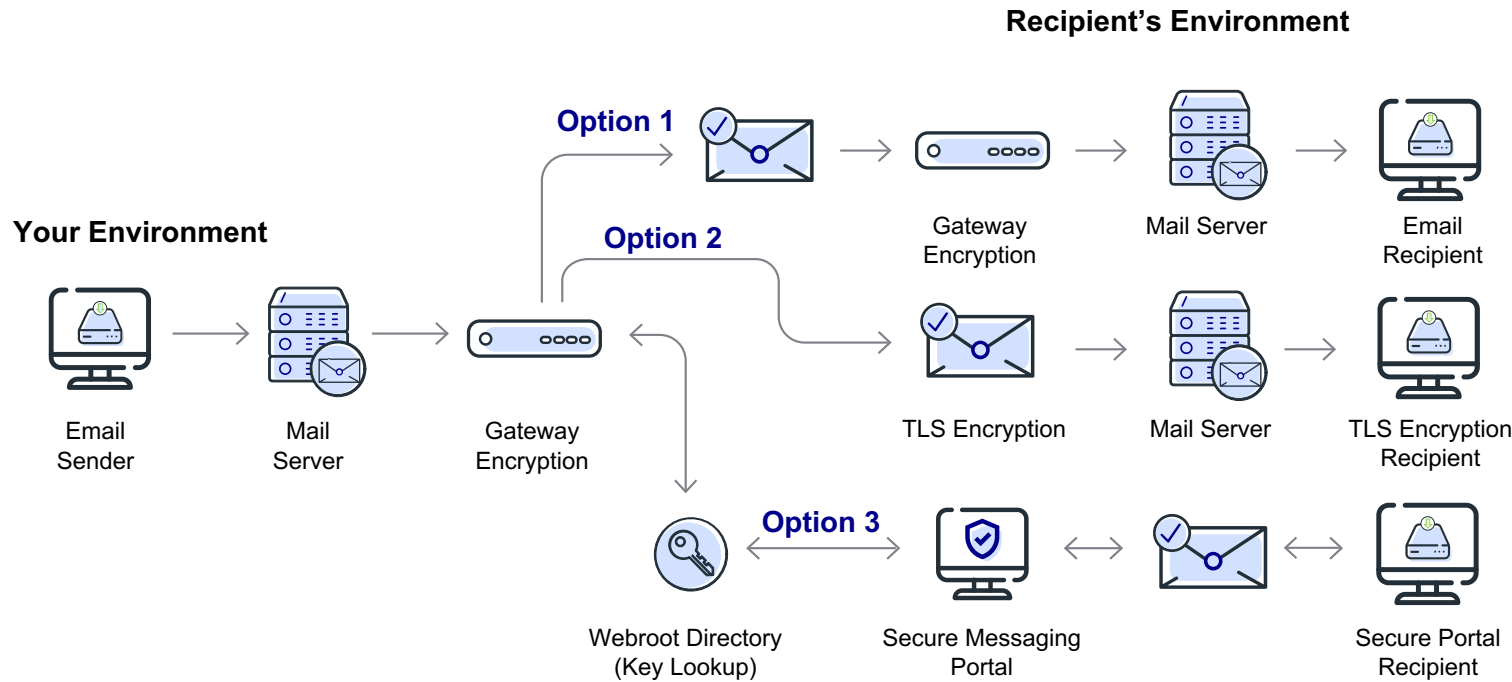
Regulatory or Custom Policy-based Encryption/DLP

Multiple secure delivery options to fit needs

Empower external collaboration via Secure Compose portal

# Email Encryption – Delivery Options

Best Method of Delivery (BMOD)



Secure delivery to any device, anywhere, anytime

## Key Differentiators

### Option 1

- Bi-directional secure delivery between Zix customers
- Message level encryption (SMIME)

### Option 2

- Policy based TLS delivery

### Option 3

- Secure Message Portal
- Delivery to any device, anywhere, anytime



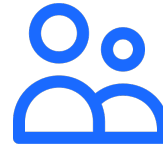
# Primary Use Case: Data Loss Prevention

## What is the issue?



Inadvertent loss of sensitive, or private data

## Who does this affect?



Regulatory bound customers (Healthcare, Finance, State/Local Government, etc)

## Why?



Prevent regulatory violations due to sensitive data exfiltration

## How?

Regulation-specific or customized DLP policies

Scans message subject, body, attachments

Automatically blocks inappropriate communications

Simple insight into policy violations and users

Graphic reporting for compliance

# Correction

# Why back up SaaS data?

SaaS providers are NOT responsible for backing up customer data

SaaS platforms like Microsoft 365, Google Workspace, Salesforce, Box and Dropbox offer flexibility, scalability and collaboration. Even though these platforms are secure, your data isn't protected to the same extent as their infrastructure.

*“Only 13% of IT professionals understood that they are solely responsible for backing up the data for SaaS applications”*

ESG, The Evolution of Data Protection and Cloud Strategies, May 2021.



“We recommend that you are regularly backup your content and data that you store on the services or store using third-party apps and services.”



“Effective July 31, 2020, Data Recovery as a paid feature will be deprecated and no longer available as a service.”



“You have a limited time from when the data was permanently deleted to restore files and messages. After that, the data is gone forever.”



“Deleted files are marked for deletion in our system and are purged from our storage servers. They can no longer be recovered.”



# The solution: Carbonite™ Cloud-to-Cloud Backup

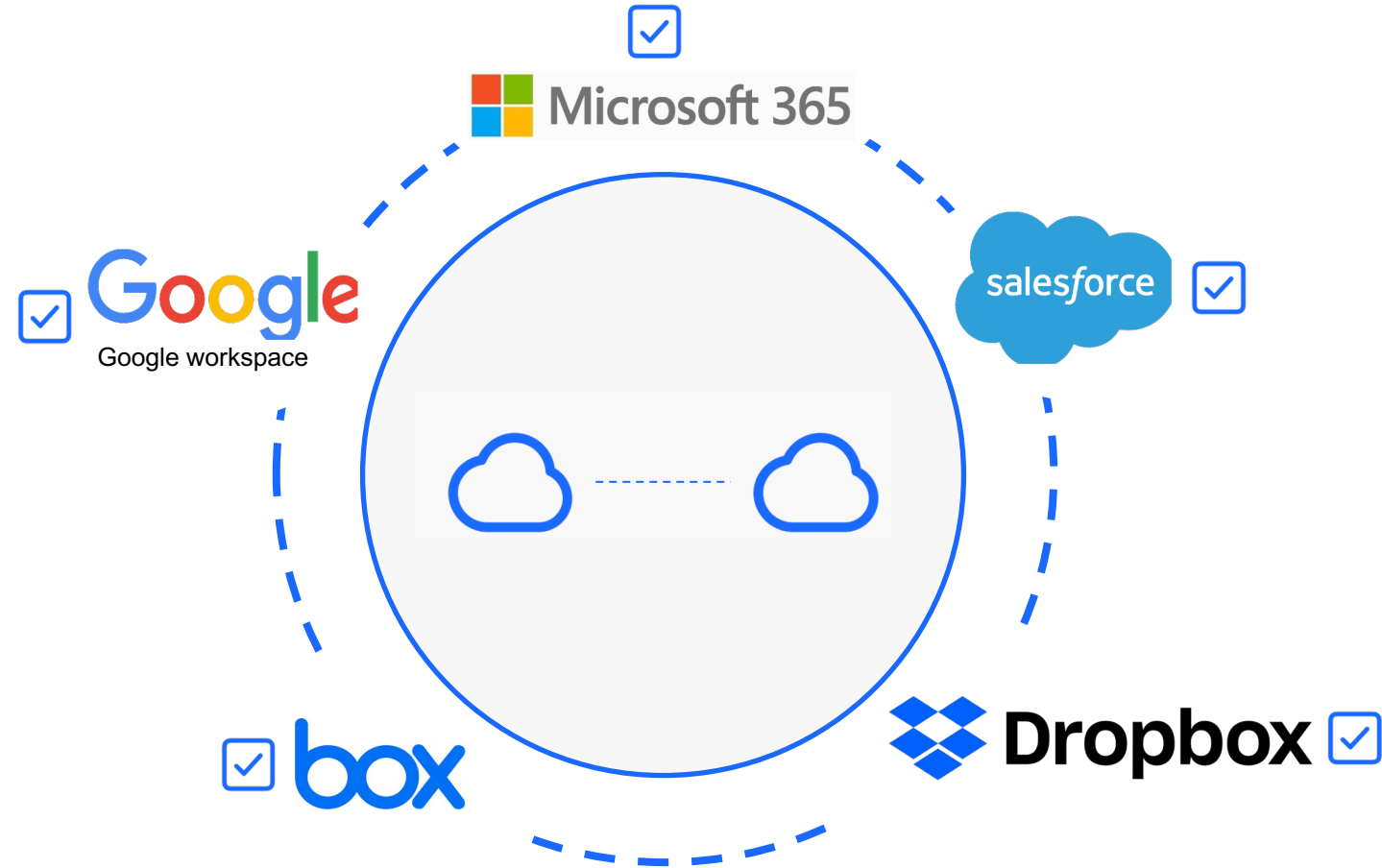


**Automated daily back ups**  
with unlimited retention and full point-in-time recovery

# The Ease of Carbonite™ Cloud-to-Cloud Backup

## Simple set-up and management

- Single-pane management
- Intuitive User Interface (UI)
- Set-up in 5 minutes, 6 basic steps
- Manage multiple SaaS applications: Microsoft 365, Google Workspace, Salesforce, Box and Dropbox
- Flexible recovery: point-in-time, keyword, hierarchical, cross-user, cross-org



# Carbonite™ Cloud-to-Cloud Backup features

- **Protect** against data loss, data breach and ransomware
- **Automate** backups of Microsoft 365, Google Workspace, Salesforce, Box and Dropbox.
- **Fast**, flexible and granular restoration of items, mailboxes or sites.
- **Easily** recover data with point-in-time recovery.
- **Browse** daily snapshots and run searches.
- **Feel** more secure with full redundancy.
- **Store** more with unlimited storage and retention.

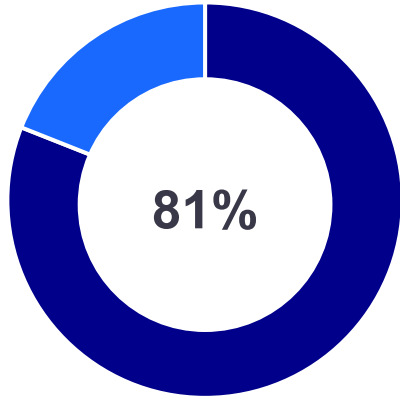
## Carbonite™ Cloud-to-Cloud Backup

Protect data from the cloud, in the cloud

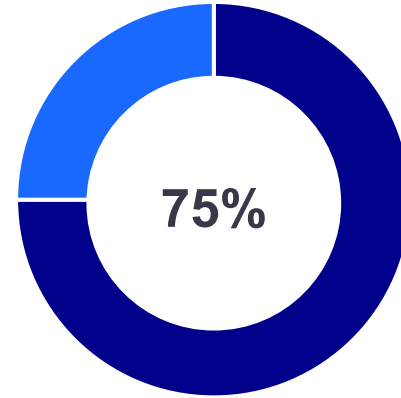


# Confirmation

# Maintaining compliance: A growing challenge



of organizations currently support six communication and collaboration applications



of organizations **completed over 50 eDiscovery requests** in the last year<sup>2</sup>



**\$4 Million**

**lost on average** due to a single non-compliance event<sup>3</sup>

1. Enterprise Strategy Group Research Report, Unified Communication and Collaboration Integrations for Modern Business Workflows, February 2023.

2. ESG : <https://www.proofpoint.com/us/resources/e-books/ediscovery-market-trends-and-challenges>

3. Globalscape; [The True Cost of Compliance with Data Protection Regulations](#)

# Modern archiving challenges



## Sharing data securely

Sharing eDiscovery with outside counsel may expose your data; setting up an SFTP site or mailing an external drive could get in the hands of unintended parties



## Single-source archiving

Most solutions only archive email – and more companies are realizing that they need to archive more sources for compliance and litigation purposes



## Expensive and complex

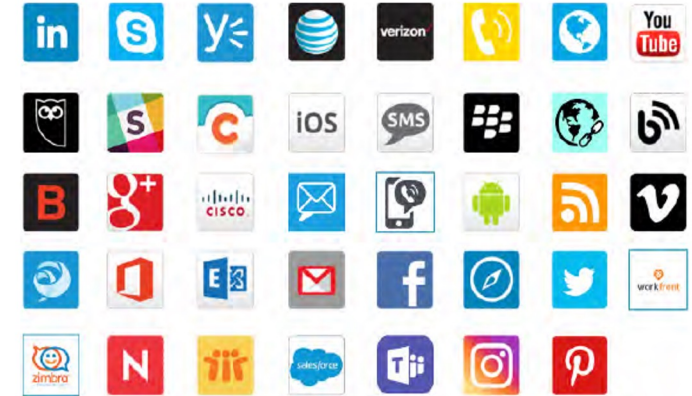
Many archiving solutions are complex to set up and use  
Running internal investigations can be challenging and requires the help of IT



# What is Carbonite™ Information Archiving?

A modern archiving solution to help business comply with changing regulations

- Archive 50+ data sources, including emails, Teams, SMS and any other business communication tool you use
- Proactively schedule reviews and flag potential issues
- Simplify the eDiscovery process, with an easy-to-search solution
- Meet and exceed compliance needs (e.g., GoBD, GDPR, HIPAA, SEC, FINRA and more)
- Securely share specific information with legal counsel without the need to export



# Carbonite™ Information Archiving

Archive all your business communication and make eDiscovery easier for your team.



## Share data quickly and securely

Speed up eDiscovery while securely sharing specified datasets with legal council.



## Multi-source solution

Archive over 50 data sources to meet and exceed compliance and corporate governance needs.



## Flexible search

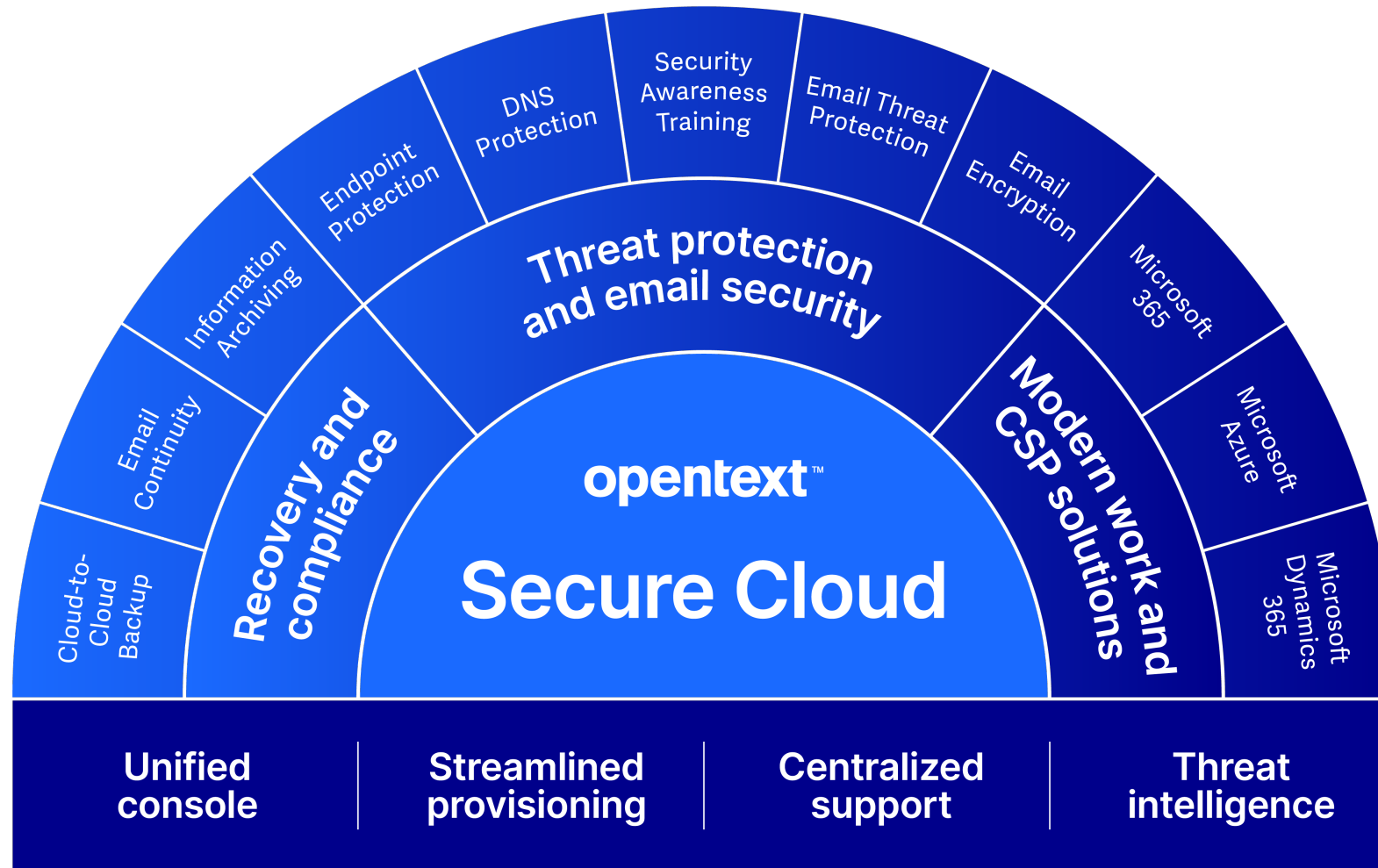
Easily search archived communications without technical expertise.

# Coordination

Bringing it all together with Secure Cloud

# Secure Cloud

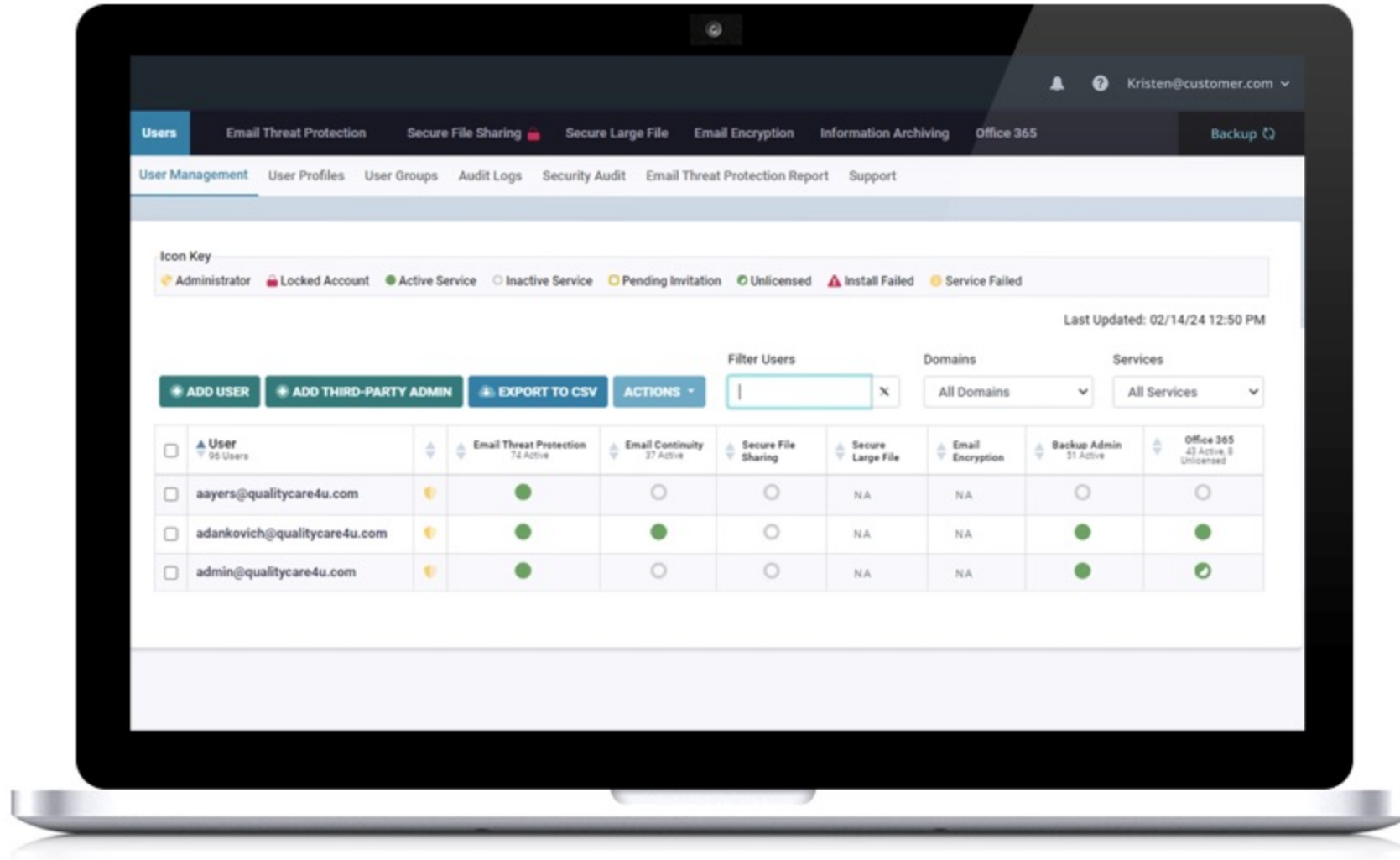
A unified platform to streamline cybersecurity





# Secure Cloud

A unified platform to streamline cybersecurity



**OpenText Cybersecurity**  
is dedicated to  
protecting your data



**MAKING SURE IT'S  
THERE **WHERE** AND  
**WHEN** YOU NEED IT.**

# Question and Answer



**Thank you**

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