ARCTIC WOLF

SECUR-SERV

THE LEADER IN SECURITY OPERATIONS

How to reduce Cyber Risk and Incident response Planning

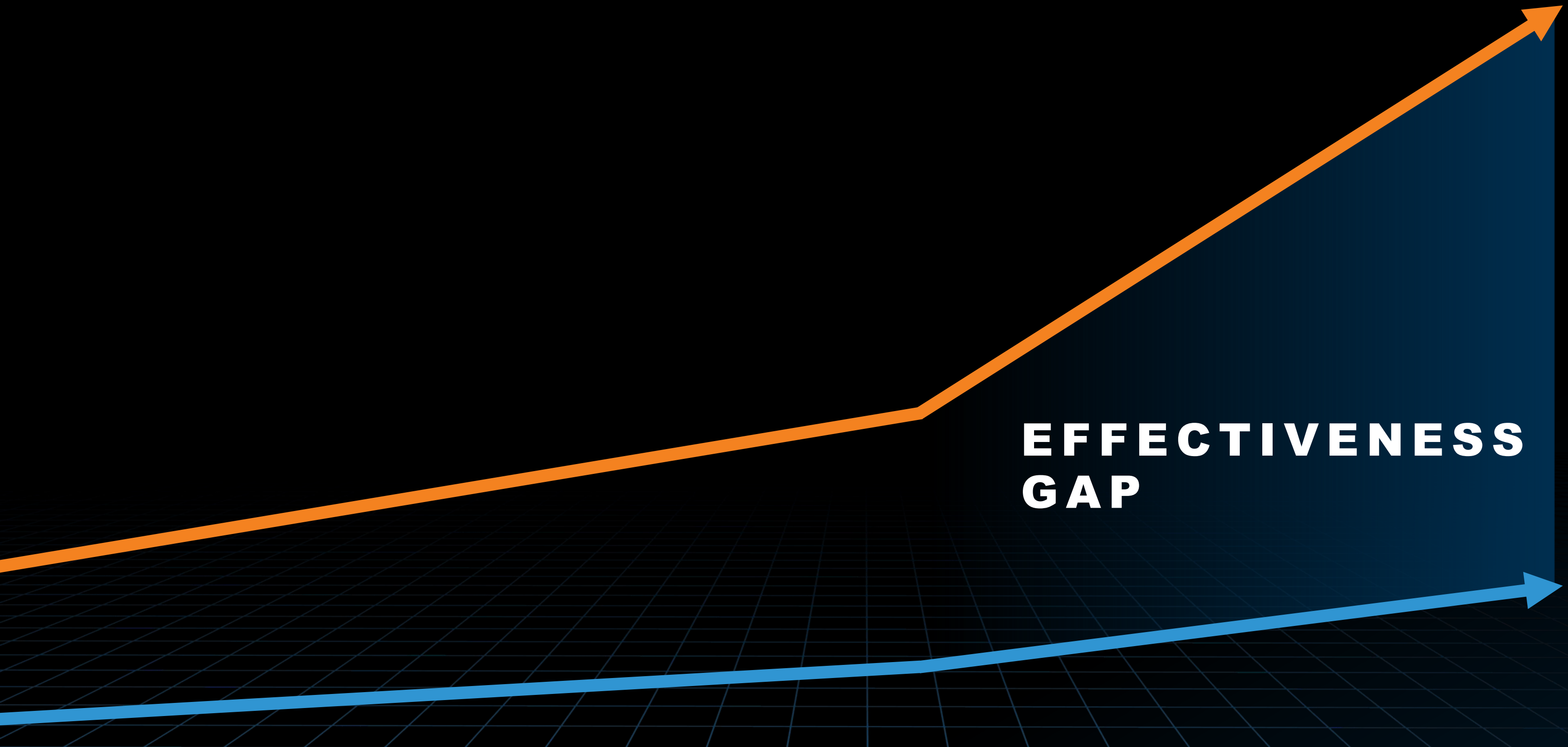
- **SOLUTIONS OVERVIEW**
- Luke Heath NE/IA Account Representative

LIKELIHOOD
OF AN INCIDENT

CYBER RISK

IMPACT
OF AN INCIDENT

Accelerating Risk



48%

INCREASE

in Cybercrime Losses in 2022

Total Security Companies:

3,377+

Total Security Spend:

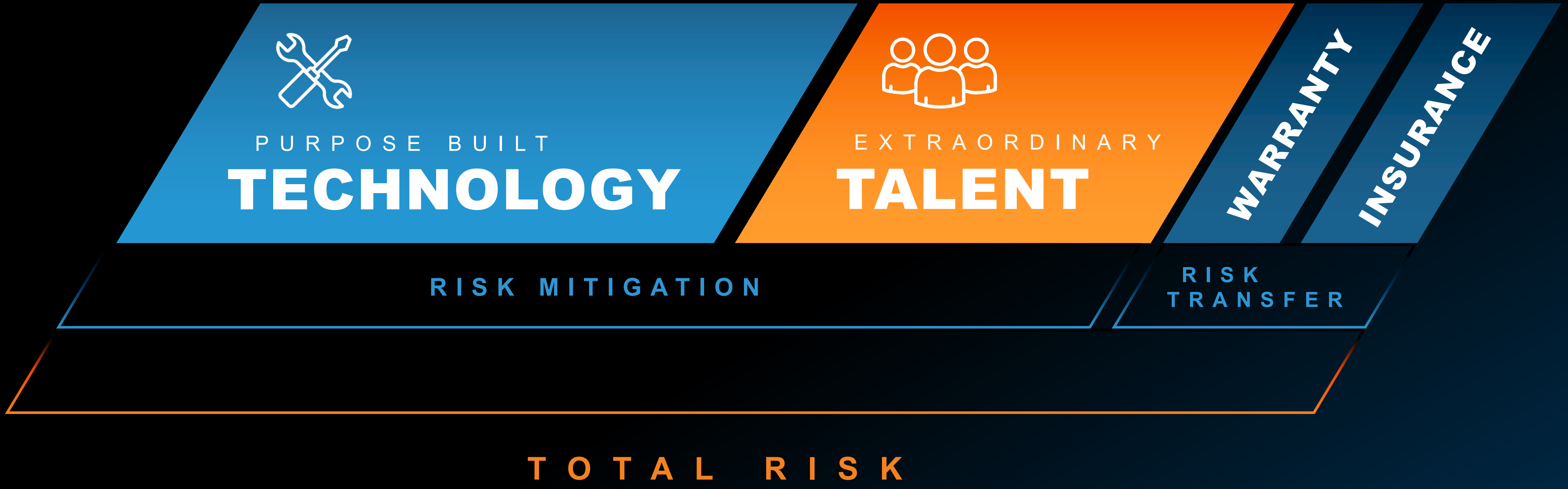
169B

YoY Spend Increase:

11%

Sources: IC3, Gartner, It-Harvest

Ending Cyber Risk



Arctic Wolf Security Operations

We Make Security Work

4,600+
Customers

24x7
Always-On Coverage

700+
Security Engineers

5
Datacenters globally

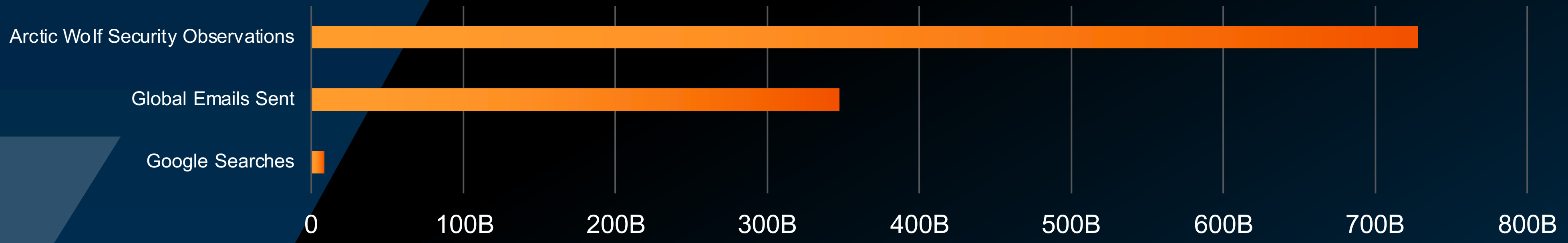
5.1+
Trillion events per week

3.5M+
AW active agents and 25,000+ sensors

12M+
Vulnerabilities identified per week

600+
Incident Response cases per year

Global Volumes Per Day



Why Arctic Wolf?

Internal Reasons

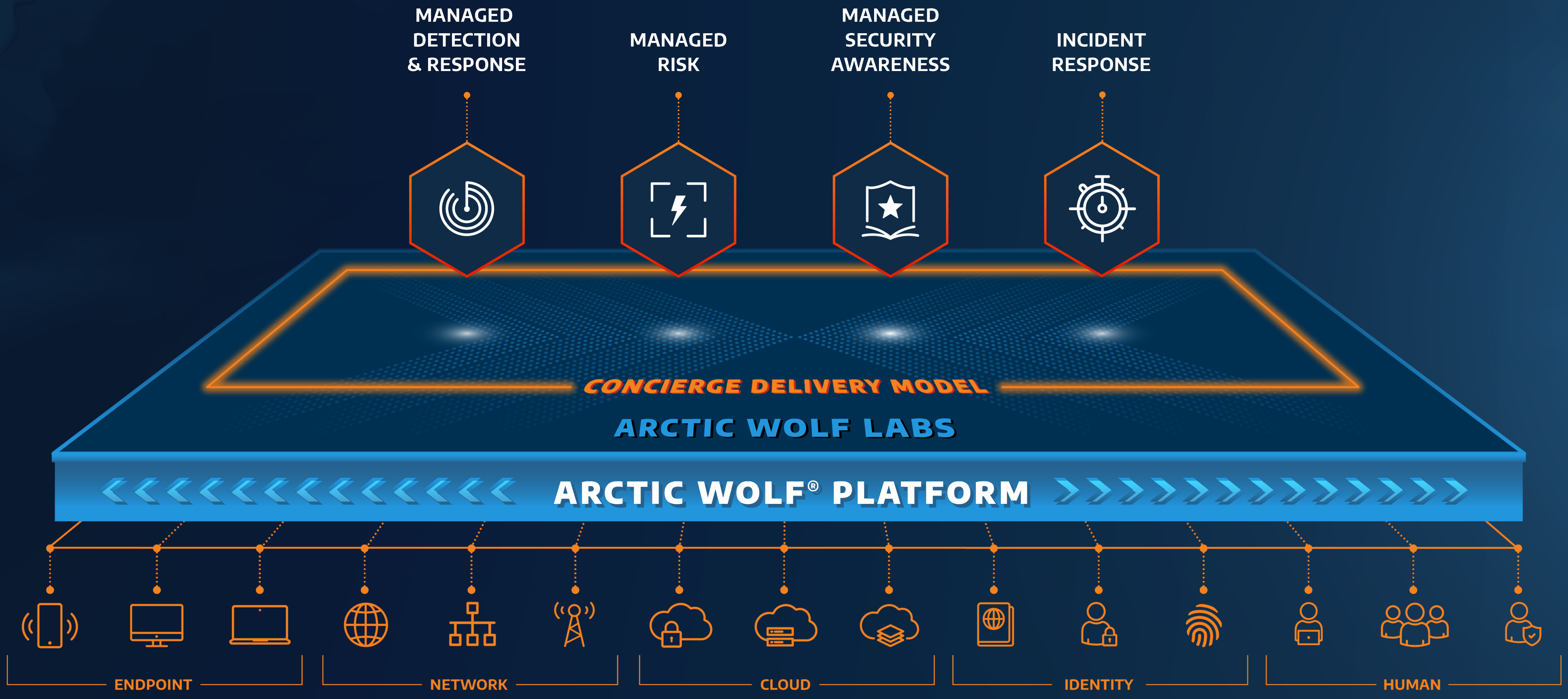
- Incident/ Breach
- No Security Resources
- Staff/ Time Constraints
- 24x7 Monitoring
- Outdated/ Legacy Tools

External Reasons

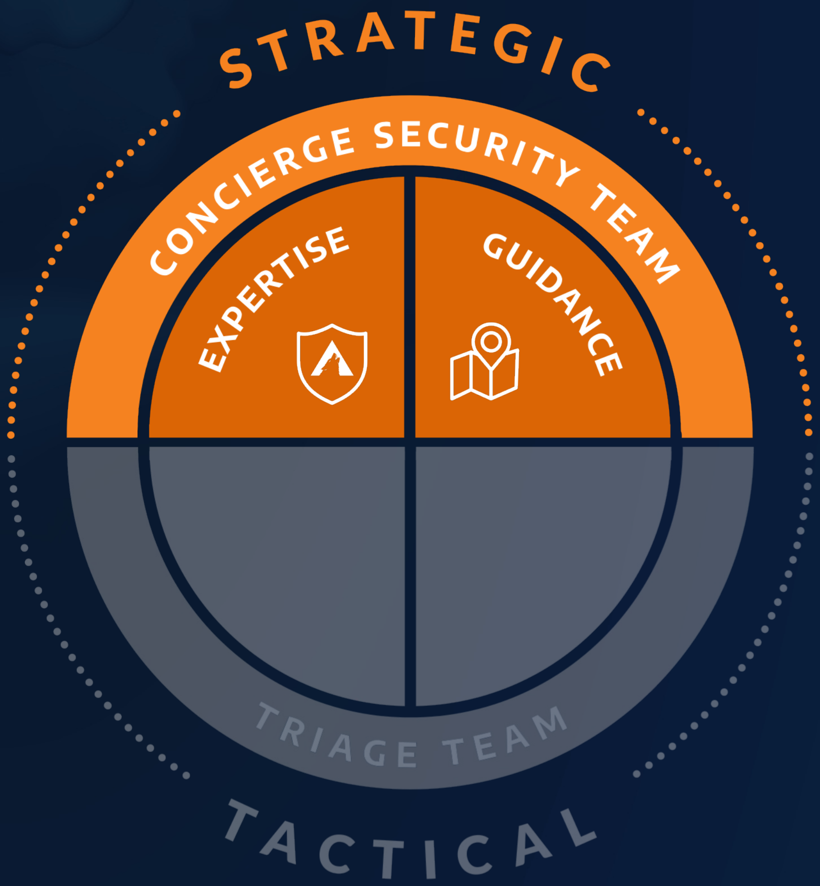
- Cyber Insurance
- Need for SIEM/ SOC
- Client Contracts
- Compliance Regulations
- Customer Confidence

ARCTIC WOLF

Security Operations Cloud



Concierge Security Team (CST)



Your named Concierge Security Team will work with you to build and execute a Security Journey that meets your organization's goals and objectives while identifying opportunities to strengthen your security posture over time.

EXPERTISE

Deliver execution and operational excellence with skills required to detect advanced threats and manage risks in a way that's customized to your environment.

Security Operations Experts

Hundreds of years of combined experience with cybersecurity accreditations like CISSP, HCISPP, CCSP, CISM, CRISC, GCIH

Threat Hunting

Hunting for suspicious activity across your environment

Informed Incident Insights

Filter out the noise to reveal what happened, and what to do about it

STRATEGY

Strategic security guidance drives continuous improvement that's tailored to the specific needs of your organization.

Security Posture Reviews

Evaluate the root cause of threats and get prioritized recommendations to improve posture

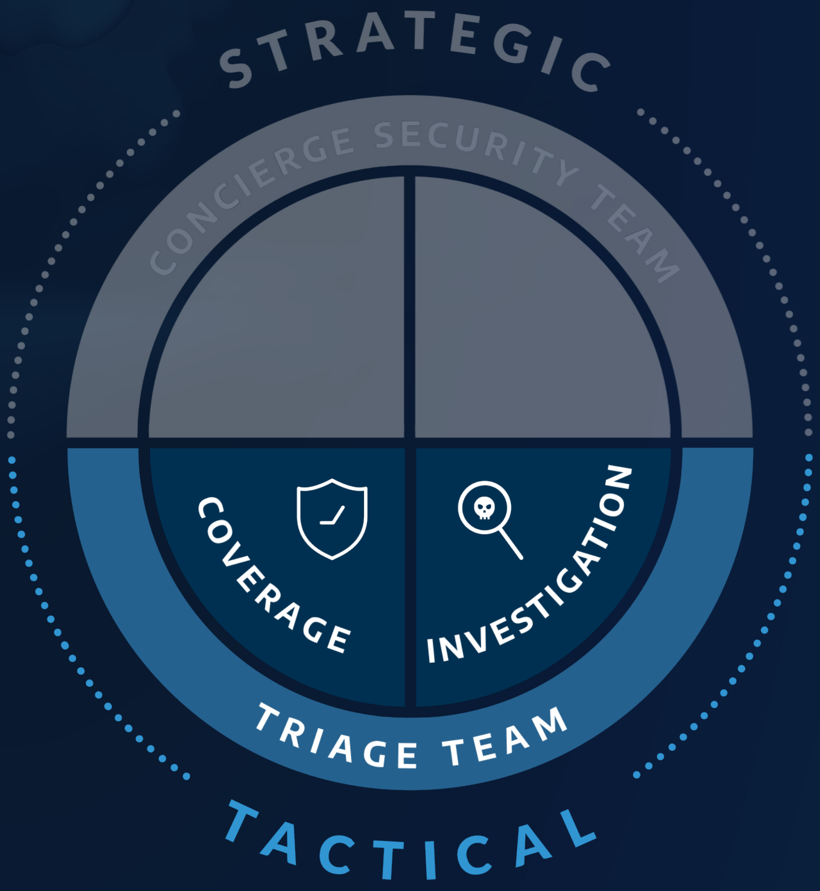
Named Advisors

Trusted security operations experts paired with you to deliver tailored triage and strategic guidance

Security Journey Guidance

Quarterly reviews to help you design, implement, and achieve your security vision

Arctic Wolf Triage Team



The Triage Team works 24x7x365 to investigate alerts generated by the Arctic Wolf Platform. This team provides tactical support and guidance to customers and the Concierge Security Team during security events.

COVERAGE

Work around the clock to triage critical events and deliver actionable insights when you need them the most.

24x7 Continuous Monitoring

Your environment is monitored around the clock for threats and risks

Rapid Response

Investigate and escalate critical events within thirty minutes

Real-Time Remediation

Rapidly contain incidents and get detailed guidance on remediation

On- Demand Access

To security analysts via telephone or email 24/7

INVESTIGATION

Deliver execution and operational excellence with skills required to detect advanced threats and manage risks in a way that's customized to your environment.

Security Operations Experts

Top-talent with hundreds of years of combined experience working for Military, Government and Public and Private sector organizations.

Informed Incident Insights

- Filter out the noise to reveal what happened, and what to do about it
- Detect threats across network, endpoint, & cloud.
- Expert analysis of IOCs across entire attack surface using a purpose-built cloud platform
- Discover vulnerabilities and misconfigurations

Reducing the Impact and Likelihood of Cyber Risk

DWELL TIME

0:23

Industry average time to identify an intrusion is 206 days. Arctic Wolf does it on average in 23 minutes.

TIME OF ATTACKS

40%

Threats that were detected after 8 pm and before 8 am by Arctic Wolf

ADVANCED THREATS

62%

Of customers had advanced threat activity being missed by security tools but caught by Arctic Wolf

ACCOUNT TAKEOVER

54%

Of customers had some PII exposure discovered during deployment of Arctic Wolf (plain text passwords)

UNPATCHED VULNERABILITIES

20%

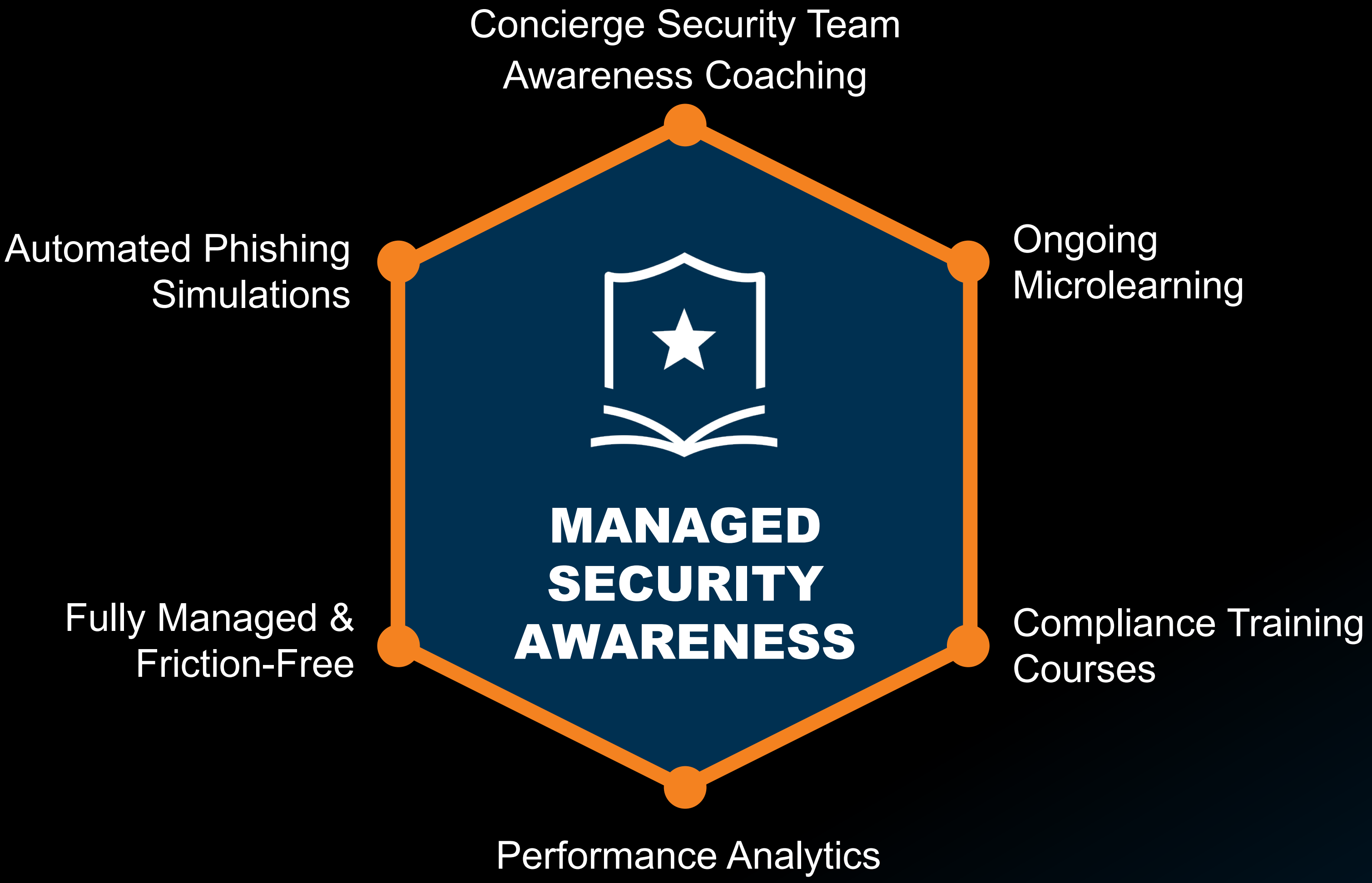
Reduction in time to patch critical vulnerabilities after activating Arctic Wolf

AWARENESS

90%

Using an ongoing program of awareness training and phishing simulations, repeat responders decrease by 90%

Arctic Wolf MSA Solution


Concierge Security Team
Awareness Coaching
Automated Phishing Simulations
Ongoing Microlearning
MANAGED SECURITY AWARENESS
Fully Managed & Friction-Free
Compliance Training Courses
Performance Analytics

IDENTIFY | PROTECT | DETECT | RESPOND | RECOVER

Engage

Educate and prepare employees to stop social engineering attacks, like phishing.

Measure

Identify employees that fall behind and determine which threat topics require reinforcement.

Transform

Achieve a culture of security and strengthen cyber resilience.

90%

Of cyberattacks target employees

Infrequency = Vulnerability

People forget

80%

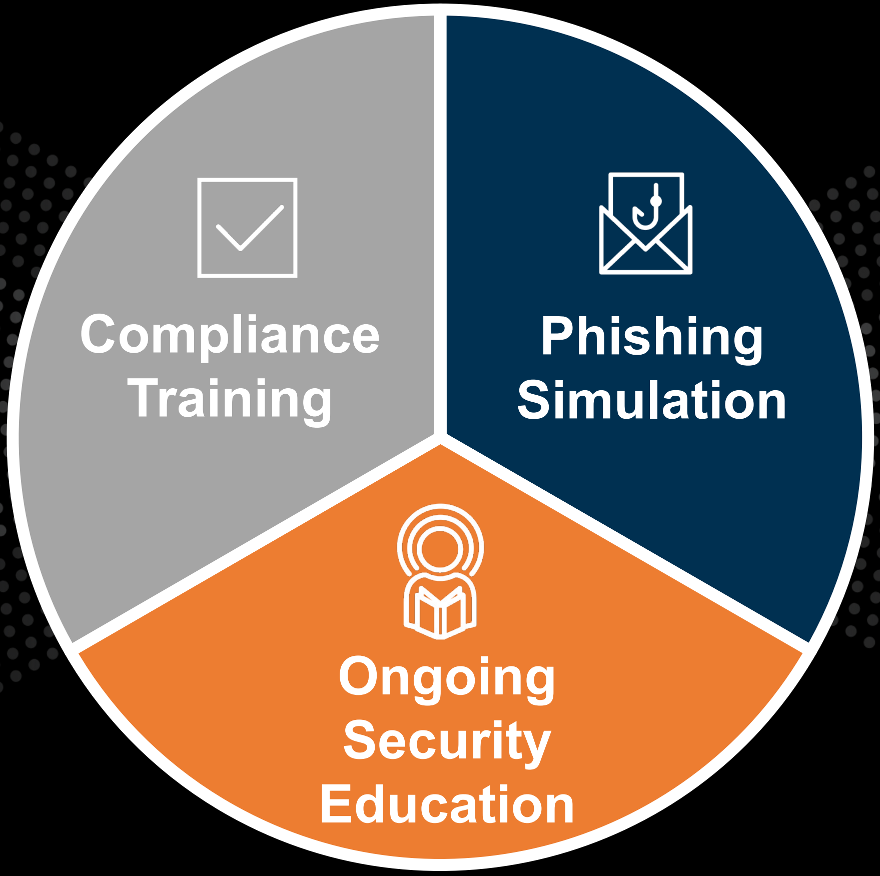
in less than a month.

Only

6%

of companies train monthly.

A Well-Rounded Security Awareness Program



SECURITY OPERATIONS
WARRANTY

The **Arctic Wolf Security Operations Warranty** is a benefit offered to eligible Arctic Wolf customers that provides up to $1,000,000 of financial assistance should the customer experience a covered security event.

Incident Readiness

Keeping what’s good, adding what’s better

THE LEADER IN SECURITY OPERATIONS

Traditional IR Retainers Haven't Delivered

LARGE UP-FRONT COST

Prepaid bucket of hours costing 10s of thousands of dollars

MULTI-HOUR RESPONSE TIME

Industry standard response time of 2-4 hours is too slow

NO PLANNING ASSISTANCE

No guidance on how to build or maintain a battle tested IR Plan

INCIDENT RESPONSE RETAINERS

What We've Learned

01 Organizations want a **1-hour SLA**

02 They want to **be prepared for an incident**

03 They want an **insurance approved team**

04 They want a **guaranteed hourly rate**

INCIDENT RESPONSE RETAINER

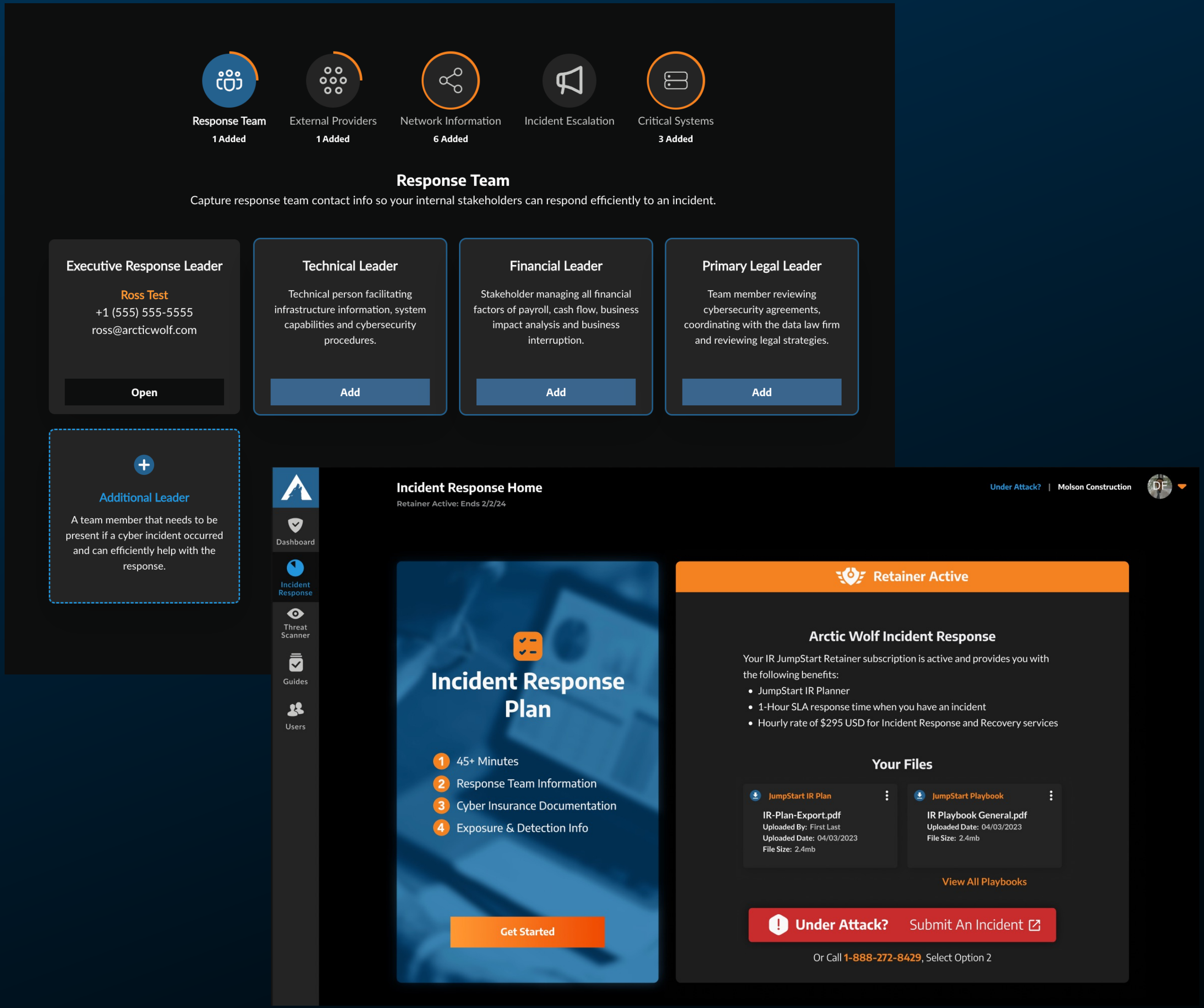
Proactive Planning and Priority Response

The Arctic Wolf IR JumpStart Retainer is the first proactive incident response retainer that combines **incident response planning** with a **1-hour SLA** and **no prepaid hours.**

IR PLANNING BENEFITS

IR Planner & Plan Review

- Identify key contacts
- Organize data and network assets
- Track your progress
- Review your plan with an expert
- Securely store your IR Plan documents offsite



Response Team

Capture response team contact info so your internal stakeholders can respond efficiently to an incident.

Executive Response Leader
Ross Test
+1 (555) 555-5555
ross@arcticwolf.com
Open

Technical Leader
Technical person facilitating infrastructure information, system capabilities and cybersecurity procedures.
Add

Financial Leader
Stakeholder managing all financial factors of payroll, cash flow, business impact analysis and business interruption.
Add

Primary Legal Leader
Team member reviewing cybersecurity agreements, coordinating with the data law firm and reviewing legal strategies.
Add

Additional Leader
A team member that needs to be present if a cyber incident occurred and can efficiently help with the response.

Incident Response Home
Retainer Active: Ends 2/2/24

Incident Response Plan

1. 45+ Minutes
2. Response Team Information
3. Cyber Insurance Documentation
4. Exposure & Detection Info

Get Started

Retainer Active

Arctic Wolf Incident Response

Your IR JumpStart Retainer subscription is active and provides you with the following benefits:

- JumpStart IR Planner
- 1-Hour SLA response time when you have an incident
- Hourly rate of $295 USD for Incident Response and Recovery services

Your Files

JumpStart IR Plan
IR-Plan-Export.pdf
Uploaded By: First Last
Uploaded Date: 04/03/2023
File Size: 2.4mb

JumpStart Playbook
IR Playbook General.pdf
Uploaded Date: 04/03/2023
File Size: 2.4mb

View All Playbooks

Under Attack? Submit An Incident

Or Call 1-888-272-8429, Select Option 2

Incident Response

Get back to business faster

THE LEADER IN SECURITY OPERATIONS

When do you need Incident Response (IR)?

Significant Data Breach

Business Email Compromise

Ransomware Encryption Event

Active Threat Actor in your environment

Compromised Domain Controller

Malware that you can't find the root cause

Incident Response at Arctic Wolf

Everything you need to get back to business as fast as possible

- Containment & Eradication
- Digital Forensics
- Business Restoration
- Threat Actor Negotiations
- Insurance & Legal Approved

Benefits of IR JumpStart Retainer

1-hour response time

Insurance-approved IR team

IR planning resources

Preferred pricing and cost certainty

Complimentary scoping call

RESPOND FASTER. EMERGE STRONGER.

TERMS AND CONDITIONS: https://arcticwolf.com/terms/

Thank You!

Questions?